

MD ANALYSIS

CA 1 December Analysis

GAT Constitutional Area 1 Leader: Open

July 2019 to December 2020 (6 months) Results

CA 1	2017-2018	2018-2019	2019-2020	2020-2021
New Clubs	52	22	20	74
Charter Members	1639	912	839	2259
New Members	11801	11447	11740	8778
Drops	22240	19324	18852	17459
Net Growth	-7035	-5155	-4592	-4966

December (Only Results)

CA 1	Dec-18	Dec-19	Dec-20
New Clubs	3	4	27
Charter Members	131	124	707
New Members	1437	1494	1771
Drops	6104	5563	5131
Net Growth	-4299	-3738	-2407

Statement for 2nd Quarter Results(previous 3 years)

CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
New Clubs	9	14	51
Charter Members	391	419	1419
New Members	5975	5887	4825
Drops	11441	10830	9945
Net Growth	-4354	-3873	-3126

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021
2	Texas	New Clubs	0	0	2	7
		Charter Members	0	0	130	178
		New Members	0	0	1333	906
		Drops	0	0	2046	1719
		Net Growth	0	0	-445	-525
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	1	4
		New Members	0	0	136	99
		Drops	0	0	228	297
		Net Growth	0	0	-29	-184
8	Louisiana	New Clubs	0	0	0	1
		Charter Members	0	0	1	17
		New Members	0	0	137	96
		Drops	0	0	225	229
		Net Growth	0	0	-76	-108
16	New Jersey	New Clubs	0	0	0	0
		Charter Members	4	6	0	0
		New Members	170	147	0	0
		Drops	318	278	0	0
		Net Growth	-104	-77	0	0
20	Bermuda New York	New Clubs	1	0	0	0
		Charter Members	32	37	0	0
		New Members	512	573	0	0
		Drops	868	836	0	0
		Net Growth	-259	-107	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	238	202	0	0
		Drops	425	325	0	0
		Net Growth	-154	-90	0	0
23	Connecticut	New Clubs	3	0	0	0
		Charter Members	51	14	0	0
		New Members	137	139	0	0
		Drops	319	322	0	0
		Net Growth	-105	-163	0	0
33	Massachusetts	New Clubs	0	0	0	0
		Charter Members	4	2	0	0
		New Members	260	252	0	0
		Drops	471	420	0	0
		Net Growth	-170	-146	0	0
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	7	2	0	0
		New Members	91	62	0	0
		Drops	134	89	0	0
		Net Growth	-33	-16	0	0
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	35	27	0	0
		Drops	48	34	0	0
		Net Growth	-11	-4	0	0

			2017-2018	2018-2019	2019-2020	2020-2021
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	29	45	0	0
		Drops	66	51	0	0
		Net Growth	-25	5	0	0
41	Maine	New Clubs	0	0	0	0
		Charter Members	0	2	0	0
		New Members	71	58	0	0
		Drops	91	104	0	0
		Net Growth	-17	-33	0	0
Total		New Clubs	4	0	2	8
		Charter Members	98	64	132	199
		New Members	1543	1505	1606	1101
		Drops	2740	2459	2499	2245
		Net Growth	-878	-631	-550	-817

December (Only) Results

MD	GMT Area	CA 1	Dec-18	Dec-19	Dec-20
2	Texas	New Clubs	0	0	1
		Charter Members	0	1	25
		New Members	0	168	171
		Drops	0	591	546
		Net Growth	0	-414	-338
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	9	20
		Drops	0	53	78
		Net Growth	0	-42	-54
8	Louisiana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	19	25
		Drops	0	79	86
		Net Growth	0	-56	-59
16	New Jersey	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	21	0	0
		Drops	128	0	0
		Net Growth	-104	0	0
20	Bermuda New York	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	69	0	0
		Drops	226	0	0
		Net Growth	-145	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	21	0	0
		Drops	93	0	0
		Net Growth	-67	0	0
23	Connecticut	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	24	0	0
		Drops	119	0	0
		Net Growth	-93	0	0
33	Massachusetts	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	31	0	0
		Drops	111	0	0
		Net Growth	-78	0	0
44	New Hampshire	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	16	0	0
		Drops	25	0	0
		Net Growth	-8	0	0

			Dec-18	Dec-19	Dec-20
42	Rhode Island	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	3	0	0
		Drops	5	0	0
		Net Growth	-2	0	0
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	6	0	0
		Drops	12	0	0
		Net Growth	-5	0	0
41	Maine	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	7	0	0
		Drops	38	0	0
		Net Growth	-28	0	0
Total		New Clubs	0	0	1
		Charter Members	3	1	25
		New Members	198	196	216
		Drops	757	723	710
		Net Growth	-530	-512	-451

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
2	Texas	New Clubs	0	1	3
		Charter Members	0	43	73
		New Members	0	659	511
		Drops	0	1182	971
		Net Growth	0	-420	-347
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	79	54
		Drops	0	120	140
		Net Growth	0	-38	-78
8	Louisiana	New Clubs	0	0	1
		Charter Members	0	0	17
		New Members	0	66	54
		Drops	0	128	141
		Net Growth	0	-58	-68
16	New Jersey	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	75	0	0
		Drops	183	0	0
		Net Growth	-97	0	0
20	Bermuda New York	New Clubs	0	0	0
		Charter Members	6	0	0
		New Members	300	0	0
		Drops	433	0	0
		Net Growth	-79	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	105	0	0
		Drops	174	0	0
		Net Growth	-54	0	0
23	Connecticut	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	85	0	0
		Drops	215	0	0
		Net Growth	-126	0	0
33	Massachusetts	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	173	0	0
		Drops	286	0	0
		Net Growth	-103	0	0
44	New Hampshire	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	44	0	0
		Drops	41	0	0
		Net Growth	8	0	0

			2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
42	Rhode Island	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	19	0	0
		Drops	20	0	0
		Net Growth	0	0	0
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	26	0	0
		Drops	23	0	0
		Net Growth	6	0	0
41	Maine	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	41	0	0
		Drops	62	0	0
		Net Growth	-15	0	0
Total		New Clubs	0	1	4
		Charter Members	9	43	90
		New Members	868	804	619
		Drops	1437	1430	1252
		Net Growth	-460	-516	-493

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021
4	California	New Clubs	0	0	4	12
		Charter Members	0	0	128	447
		New Members	0	0	1201	792
		Drops	0	0	1538	1594
		Net Growth	0	0	-59	-228
13	Ohio	New Clubs	1	0	0	0
		Charter Members	34	3	0	0
		New Members	328	325	0	0
		Drops	686	556	0	0
		Net Growth	-268	-184	0	0
14	Pennsylvania	New Clubs	6	1	0	0
		Charter Members	197	23	0	0
		New Members	630	534	0	0
		Drops	1125	1066	0	0
		Net Growth	-216	-438	0	0
21	Arizona	New Clubs	0	0	0	3
		Charter Members	0	0	8	99
		New Members	0	0	177	133
		Drops	0	0	250	272
		Net Growth	0	0	-34	11
24	Virginia	New Clubs	2	0	0	0
		Charter Members	126	9	0	0
		New Members	294	216	0	0
		Drops	434	385	0	0
		Net Growth	28	-132	0	0
29	West Virginia	New Clubs	0	1	0	0
		Charter Members	0	21	0	0
		New Members	111	120	0	0
		Drops	260	179	0	0
		Net Growth	-128	-14	0	0
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	0	48	30
		Drops	0	0	50	49
		Net Growth	0	0	15	-16
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	3	2
		New Members	0	0	63	90
		Drops	0	0	98	88
		Net Growth	0	0	-18	25
46	California Nevada	New Clubs	0	0	0	1
		Charter Members	0	0	0	41
		New Members	0	0	57	45
		Drops	0	0	109	100
		Net Growth	0	0	-48	-7
Total		New Clubs	9	2	4	16
		Charter Members	357	56	140	589
		New Members	1363	1195	1546	1090
		Drops	2505	2186	2045	2103
		Net Growth	-584	-768	-144	-215

December (Only) Results

MD	GMT Area	CA 1	Dec-18	Dec-19	Dec-20
4	California	New Clubs	0	4	4
		Charter Members	0	90	108
		New Members	0	164	117
		Drops	0	551	389
		Net Growth	0	-273	-146
13	Ohio	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	53	0	0
		Drops	94	0	0
		Net Growth	-37	0	0
14	Pennsylvania	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	80	0	0
		Drops	435	0	0
		Net Growth	-342	0	0
21	Arizona	New Clubs	0	0	2
		Charter Members	0	5	56
		New Members	0	29	9
		Drops	0	119	120
		Net Growth	0	-74	-52
24	Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	31	0	0
		Drops	84	0	0
		Net Growth	-51	0	0
29	West Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	13	0	0
		Drops	72	0	0
		Net Growth	-55	0	0
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	5	5
		Drops	0	3	15
		Net Growth	0	4	-10
50	Hawaii	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	9	24
		Drops	0	35	17
		Net Growth	0	-25	18
46	California Nevada	New Clubs	0	0	0
		Charter Members	0	0	14
		New Members	0	2	8
		Drops	0	31	21
		Net Growth	0	-29	5
Total		New Clubs	0	4	6
		Charter Members	2	95	179
		New Members	177	209	163
		Drops	685	739	562
		Net Growth	-485	-397	-185

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
4	California	New Clubs	0	4	8
		Charter Members	0	93	238
		New Members	0	555	402
		Drops	0	866	773
		Net Growth	0	-159	-89
13	Ohio	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	198	0	0
		Drops	312	0	0
		Net Growth	-94	0	0
14	Pennsylvania	New Clubs	0	0	0
		Charter Members	5	0	0
		New Members	305	0	0
		Drops	706	0	0
		Net Growth	-363	0	0
21	Arizona	New Clubs	0	0	2
		Charter Members	0	5	57
		New Members	0	80	52
		Drops	0	159	159
		Net Growth	0	-54	-32
24	Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	110	0	0
		Drops	195	0	0
		Net Growth	-79	0	0
29	West Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	55	0	0
		Drops	114	0	0
		Net Growth	-48	0	0
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	0	31	15
		Drops	0	17	26
		Net Growth	0	22	-11
50	Hawaii	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	20	57
		Drops	0	51	54
		Net Growth	0	-28	17
46	California Nevada	New Clubs	0	0	1
		Charter Members	0	0	41
		New Members	0	27	20
		Drops	0	82	39
		Net Growth	0	-53	27

		2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
Total	New Clubs	0	4	11
	Charter Members	5	99	337
	New Members	668	713	546
	Drops	1327	1175	1051
	Net Growth	-584	-272	-88

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021
1	Illinois	New Clubs	2	0	0	0
		Charter Members	60	14	0	0
		New Members	433	515	0	0
		Drops	839	802	0	0
		Net Growth	-290	-187	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	2
		Charter Members	0	0	4	45
		New Members	0	0	253	180
		Drops	0	0	368	318
		Net Growth	0	0	-79	-63
5M	Manitoba Minnesota Ontario	New Clubs	0	0	3	7
		Charter Members	0	0	72	227
		New Members	0	0	703	495
		Drops	0	0	1036	1176
		Net Growth	0	0	-183	-359
11	Michigan	New Clubs	0	0	0	0
		Charter Members	49	7	0	0
		New Members	405	384	0	0
		Drops	705	613	0	0
		Net Growth	-187	-174	0	0
25	Indiana	New Clubs	0	0	0	0
		Charter Members	3	4	0	0
		New Members	327	289	0	0
		Drops	620	541	0	0
		Net Growth	-240	-204	0	0
43	Kentucky	New Clubs	0	1	0	0
		Charter Members	3	21	0	0
		New Members	141	155	0	0
		Drops	382	353	0	0
		Net Growth	-209	-163	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	3	0	0	0
		New Members	32	50	0	0
		Drops	62	90	0	0
		Net Growth	-22	-33	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	0	106	0
		Drops	0	0	193	0
		Net Growth	0	0	-68	0
Total		New Clubs	2	1	3	9
		Charter Members	118	46	77	272
		New Members	1338	1393	1062	675
		Drops	2608	2399	1597	1494
		Net Growth	-948	-761	-330	-422

December (Only) Results

MD	GMT Area	CA 1	Dec-18	Dec-19	Dec-20
1	Illinois	New Clubs	0	0	0
		Charter Members	12	0	0
		New Members	60	0	0
		Drops	262	0	0
		Net Growth	-174	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	0	24	28
		Drops	0	96	41
		Net Growth	0	-67	-12
5M	Manitoba Minnesota Ontario	New Clubs	0	0	2
		Charter Members	0	1	39
		New Members	0	94	78
		Drops	0	216	285
		Net Growth	0	-114	-155
11	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	64	0	0
		Drops	169	0	0
		Net Growth	-98	0	0
25	Indiana	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	27	0	0
		Drops	184	0	0
		Net Growth	-152	0	0
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	23	0	0
		Drops	111	0	0
		Net Growth	-86	0	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	6	0	0
		Drops	29	0	0
		Net Growth	-23	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	0	14	0
		Drops	0	16	0
		Net Growth	0	2	0
Total		New Clubs	0	0	2
		Charter Members	15	3	39
		New Members	180	132	106
		Drops	755	328	326
		Net Growth	-533	-179	-167

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
1	Illinois	New Clubs	0	0	0
		Charter Members	12	0	0
		New Members	279	0	0
		Drops	475	0	0
		Net Growth	-154	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	0	4	1
		New Members	0	150	122
		Drops	0	215	164
		Net Growth	0	-47	-36
5M	Manitoba Minnesota Ontario	New Clubs	0	2	5
		Charter Members	0	46	162
		New Members	0	367	262
		Drops	0	587	712
		Net Growth	0	-146	-251
11	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	250	0	0
		Drops	358	0	0
		Net Growth	-94	0	0
25	Indiana	New Clubs	0	0	0
		Charter Members	4	0	0
		New Members	125	0	0
		Drops	331	0	0
		Net Growth	-186	0	0
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	63	0	0
		Drops	187	0	0
		Net Growth	-118	0	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	20	0	0
		Drops	60	0	0
		Net Growth	-36	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	0	68	0
		Drops	0	100	0
		Net Growth	0	-19	0
Total		New Clubs	0	2	5
		Charter Members	16	51	163
		New Members	737	585	384
		Drops	1411	902	876
		Net Growth	-588	-212	-287

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	3	0	0
		New Members	141	121	0	0
		Drops	309	251	0	0
		Net Growth	-129	-110	0	0
5M	Manitoba Minnesota Ontario	New Clubs	2	1	0	0
		Charter Members	51	41	0	0
		New Members	634	522	0	0
		Drops	863	880	0	0
		Net Growth	-104	-227	0	0
9	Iowa	New Clubs	0	1	0	0
		Charter Members	4	38	0	0
		New Members	283	255	0	0
		Drops	478	483	0	0
		Net Growth	-154	-136	0	0
14	Pennsylvania	New Clubs	0	0	1	8
		Charter Members	0	0	49	240
		New Members	0	0	506	427
		Drops	0	0	829	909
		Net Growth	0	0	-202	-192
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	11	2
		New Members	0	0	216	169
		Drops	0	0	412	355
		Net Growth	0	0	-155	-145
27	Wisconsin	New Clubs	2	0	0	0
		Charter Members	44	4	0	0
		New Members	614	572	0	0
		Drops	879	854	0	0
		Net Growth	-148	-204	0	0
29	West Virginia	New Clubs	0	0	0	1
		Charter Members	0	0	0	30
		New Members	0	0	128	128
		Drops	0	0	290	162
		Net Growth	0	0	-139	22
Total		New Clubs	4	2	1	9
		Charter Members	99	86	60	272
		New Members	1672	1470	850	724
		Drops	2529	2468	1531	1426
		Net Growth	-535	-677	-496	-315

December (Only) Results

MD	GMT Area	CA 1	Dec-18	Dec-19	Dec-20
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	18	0	0
		Drops	68	0	0
		Net Growth	-45	0	0
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0
		Charter Members	7	0	0
		New Members	76	0	0
		Drops	233	0	0
		Net Growth	-119	0	0
9	Iowa	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	32	0	0
		Drops	191	0	0
		Net Growth	-139	0	0
14	Pennsylvania	New Clubs	0	0	2
		Charter Members	0	0	49
		New Members	0	39	72
		Drops	0	246	354
		Net Growth	0	-201	-227
24	Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	18	29
		Drops	0	109	60
		Net Growth	0	-89	-27
27	Wisconsin	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	83	0	0
		Drops	228	0	0
		Net Growth	-135	0	0
29	West Virginia	New Clubs	0	0	1
		Charter Members	0	0	29
		New Members	0	15	20
		Drops	0	103	52
		Net Growth	0	-78	6
Total		New Clubs	0	0	3
		Charter Members	13	0	78
		New Members	209	72	121
		Drops	720	458	466
		Net Growth	-438	-368	-248

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	89	0	0
		Drops	156	0	0
		Net Growth	-53	0	0
5M	Manitoba Minnesota Ontario	New Clubs	1	0	0
		Charter Members	35	0	0
		New Members	254	0	0
		Drops	499	0	0
		Net Growth	-164	0	0
9	Iowa	New Clubs	1	0	0
		Charter Members	29	0	0
		New Members	132	0	0
		Drops	309	0	0
		Net Growth	-118	0	0
14	Pennsylvania	New Clubs	0	0	5
		Charter Members	0	0	113
		New Members	0	247	225
		Drops	0	495	586
		Net Growth	0	-209	-229
24	Virginia	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	103	103
		Drops	0	257	173
		Net Growth	0	-143	-54
27	Wisconsin	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	326	0	0
		Drops	480	0	0
		Net Growth	-124	0	0
29	West Virginia	New Clubs	0	0	1
		Charter Members	0	0	29
		New Members	0	54	59
		Drops	0	175	94
		Net Growth	0	-107	8
Total		New Clubs	2	0	6
		Charter Members	68	0	143
		New Members	801	404	387
		Drops	1444	927	853
		Net Growth	-459	-459	-275

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021
1	Illinois	New Clubs	0	0	1	5
		Charter Members	0	0	28	119
		New Members	0	0	470	293
		Drops	0	0	711	780
		Net Growth	0	0	-153	-312
12	Tennessee	New Clubs	1	0	0	0
		Charter Members	51	3	0	0
		New Members	222	183	0	0
		Drops	440	395	0	0
		Net Growth	-133	-184	0	0
18	Georgia	New Clubs	1	0	0	0
		Charter Members	27	4	0	0
		New Members	118	175	0	0
		Drops	306	311	0	0
		Net Growth	-144	-115	0	0
27	Wisconsin	New Clubs	0	0	0	2
		Charter Members	0	0	5	55
		New Members	0	0	644	516
		Drops	0	0	810	812
		Net Growth	0	0	-112	-192
30	Mississippi	New Clubs	1	0	0	0
		Charter Members	28	9	0	0
		New Members	116	63	0	0
		Drops	212	130	0	0
		Net Growth	-44	-27	0	0
31	North Carolina	New Clubs	1	0	0	0
		Charter Members	26	4	0	0
		New Members	214	200	0	0
		Drops	517	356	0	0
		Net Growth	-245	-108	0	0
32	South Carolina	New Clubs	0	2	0	0
		Charter Members	0	57	0	0
		New Members	142	115	0	0
		Drops	240	210	0	0
		Net Growth	-78	-25	0	0
34	Alabama	New Clubs	1	0	0	0
		Charter Members	23	0	0	0
		New Members	115	160	0	0
		Drops	241	173	0	0
		Net Growth	-89	-5	0	0
35	Aruba Bahamas Florida	New Clubs	4	1	0	0
		Charter Members	95	55	0	0
		New Members	257	282	0	0
		Drops	652	488	0	0
		Net Growth	-222	-47	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	22	182	0	0
		Drops	260	257	0	0
		Net Growth	-227	-61	0	0

			2017-2018	2018-2019	2019-2020	2020-2021
60	Various	New Clubs	0	1	0	0
		Charter Members	0	33	0	0
		New Members	60	79	0	0
		Drops	179	192	0	0
		Net Growth	-114	-36	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	60	28
		Drops	0	0	68	51
		Net Growth	0	0	-2	-20
Total	New Clubs	9	4	1	7	
	Charter Members	252	165	33	174	
	New Members	1266	1439	1174	837	
	Drops	3047	2512	1589	1643	
	Net Growth	-1296	-608	-267	-524	

December (Only) Results

MD	GMT Area	CA 1	Dec-18	Dec-19	Dec-20
1	Illinois	New Clubs	0	0	4
		Charter Members	0	4	91
		New Members	0	50	59
		Drops	0	177	250
		Net Growth	0	-117	-84
12	Tennessee	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	12	0	0
		Drops	75	0	0
		Net Growth	-61	0	0
18	Georgia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	17	0	0
		Drops	77	0	0
		Net Growth	-60	0	0
27	Wisconsin	New Clubs	0	0	1
		Charter Members	0	1	20
		New Members	0	83	84
		Drops	0	120	201
		Net Growth	0	-32	-95
30	Mississippi	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	7	0	0
		Drops	42	0	0
		Net Growth	-24	0	0
31	North Carolina	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	20	0	0
		Drops	157	0	0
		Net Growth	-131	0	0
32	South Carolina	New Clubs	2	0	0
		Charter Members	57	0	0
		New Members	9	0	0
		Drops	45	0	0
		Net Growth	24	0	0
34	Alabama	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	8	0	0
		Drops	67	0	0
		Net Growth	-59	0	0
35	Aruba Bahamas Florida	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	51	0	0
		Drops	212	0	0
		Net Growth	-147	0	0

			Dec-18	Dec-19	Dec-20
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	28	0	0
		Drops	66	0	0
		Net Growth	-35	0	0
60	Various	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	12	0	0
		Drops	75	0	0
		Net Growth	-57	0	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	5	4
		Drops	0	5	6
		Net Growth	0	1	-2
Total		New Clubs	2	0	5
		Charter Members	64	5	111
		New Members	164	138	147
		Drops	816	302	457
		Net Growth	-550	-148	-181

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
1	Illinois	New Clubs	0	1	5
		Charter Members	0	25	116
		New Members	0	215	152
		Drops	0	407	507
		Net Growth	0	-138	-215
12	Tennessee	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	78	0	0
		Drops	160	0	0
		Net Growth	-73	0	0
18	Georgia	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	76	0	0
		Drops	187	0	0
		Net Growth	-100	0	0
27	Wisconsin	New Clubs	0	0	2
		Charter Members	0	1	54
		New Members	0	318	234
		Drops	0	409	427
		Net Growth	0	-73	-129
30	Mississippi	New Clubs	0	0	0
		Charter Members	9	0	0
		New Members	29	0	0
		Drops	89	0	0
		Net Growth	-40	0	0
31	North Carolina	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	86	0	0
		Drops	233	0	0
		Net Growth	-134	0	0
32	South Carolina	New Clubs	2	0	0
		Charter Members	57	0	0
		New Members	67	0	0
		Drops	101	0	0
		Net Growth	30	0	0
34	Alabama	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	74	0	0
		Drops	118	0	0
		Net Growth	-40	0	0
35	Aruba Bahamas Florida	New Clubs	0	0	0
		Charter Members	14	0	0
		New Members	150	0	0
		Drops	340	0	0
		Net Growth	-132	0	0

			2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	135	0	0
		Drops	164	0	0
		Net Growth	-21	0	0
60	Various	New Clubs	0	0	0
		Charter Members	4	0	0
		New Members	55	0	0
		Drops	119	0	0
		Net Growth	-38	0	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	27	11
		Drops	0	39	19
		Net Growth	0	-9	-8
Total		New Clubs	2	1	7
		Charter Members	89	26	170
		New Members	750	560	397
		Drops	1511	855	953
		Net Growth	-548	-220	-352

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021
2	Texas	New Clubs	8	6	0	0
		Charter Members	231	209	0	0
		New Members	1344	1298	0	0
		Drops	2545	1968	0	0
		Net Growth	-817	-311	0	0
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	8	0	0	0
		New Members	159	147	0	0
		Drops	278	232	0	0
		Net Growth	-85	-70	0	0
7	Arkansas	New Clubs	1	0	0	0
		Charter Members	25	1	0	0
		New Members	137	114	0	0
		Drops	247	239	0	0
		Net Growth	-58	-108	0	0
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	2	23	0	0
		New Members	153	154	0	0
		Drops	267	212	0	0
		Net Growth	-93	-12	0	0
16	New Jersey	New Clubs	0	0	0	1
		Charter Members	0	0	4	32
		New Members	0	0	136	132
		Drops	0	0	255	223
		Net Growth	0	0	-83	-11
20	Bermuda New York	New Clubs	0	0	2	5
		Charter Members	0	0	72	124
		New Members	0	0	555	385
		Drops	0	0	934	752
		Net Growth	0	0	-237	-180
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	16	27
		New Members	0	0	208	133
		Drops	0	0	410	336
		Net Growth	0	0	-146	-148
26	Missouri	New Clubs	1	0	0	0
		Charter Members	28	10	0	0
		New Members	319	271	0	0
		Drops	583	574	0	0
		Net Growth	-198	-255	0	0
Total		New Clubs	10	6	2	6
		Charter Members	294	243	92	183
		New Members	2112	1984	899	650
		Drops	3920	3225	1599	1311
		Net Growth	-1251	-756	-466	-339

December (Only) Results

MD	GMT Area	CA 1	Dec-18	Dec-19	Dec-20
2	Texas	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	125	0	0
		Drops	613	0	0
		Net Growth	-472	0	0
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	15	0	0
		Drops	70	0	0
		Net Growth	-54	0	0
7	Arkansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	11	0	0
		Drops	93	0	0
		Net Growth	-81	0	0
8	Louisiana	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	5	0	0
		Drops	44	0	0
		Net Growth	-36	0	0
16	New Jersey	New Clubs	0	0	1
		Charter Members	0	1	24
		New Members	0	14	24
		Drops	0	105	84
		Net Growth	0	-87	-32
20	Bermuda New York	New Clubs	0	0	1
		Charter Members	0	2	28
		New Members	0	94	115
		Drops	0	320	213
		Net Growth	0	-219	-58
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0
		Charter Members	0	0	8
		New Members	0	20	26
		Drops	0	112	88
		Net Growth	0	-79	-51
26	Missouri	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	40	0	0
		Drops	215	0	0
		Net Growth	-172	0	0
Total		New Clubs	0	0	2
		Charter Members	6	3	60
		New Members	196	128	165
		Drops	1035	537	385
		Net Growth	-815	-385	-141

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
2	Texas	New Clubs	2	0	0
		Charter Members	89	0	0
		New Members	621	0	0
		Drops	1152	0	0
		Net Growth	-384	0	0
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	65	0	0
		Drops	126	0	0
		Net Growth	-55	0	0
7	Arkansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	52	0	0
		Drops	144	0	0
		Net Growth	-83	0	0
8	Louisiana	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	57	0	0
		Drops	106	0	0
		Net Growth	-43	0	0
16	New Jersey	New Clubs	0	0	1
		Charter Members	0	2	24
		New Members	0	65	67
		Drops	0	152	117
		Net Growth	0	-76	-9
20	Bermuda New York	New Clubs	0	1	4
		Charter Members	0	37	101
		New Members	0	321	233
		Drops	0	506	451
		Net Growth	0	-130	-98
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0
		Charter Members	0	0	10
		New Members	0	96	76
		Drops	0	250	172
		Net Growth	0	-124	-75
26	Missouri	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	144	0	0
		Drops	374	0	0
		Net Growth	-221	0	0
Total		New Clubs	2	1	5
		Charter Members	92	39	135
		New Members	939	482	376
		Drops	1902	908	740
		Net Growth	-786	-330	-182

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021
6	Colorado	New Clubs	0	1	0	0
		Charter Members	0	35	0	0
		New Members	96	117	128	73
		Drops	203	246	203	179
		Net Growth	-94	-79	-54	-91
17	Kansas	New Clubs	1	0	0	0
		Charter Members	22	2	0	0
		New Members	162	172	122	0
		Drops	312	336	236	0
		Net Growth	-106	-140	-91	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	13	1	0	0
		New Members	160	174	0	0
		Drops	294	204	0	0
		Net Growth	-81	15	0	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	35	41	0	0
		Drops	79	50	0	0
		Net Growth	-41	-7	0	0
38	Nebraska	New Clubs	0	0	0	0
		Charter Members	0	4	2	0
		New Members	83	91	57	66
		Drops	194	174	144	158
		Net Growth	-102	-73	-72	-82
40	Arizona New Mexico	New Clubs	1	0	0	0
		Charter Members	24	0	0	0
		New Members	54	30	0	0
		Drops	101	106	0	0
		Net Growth	-15	-67	0	0
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	25	44	34	24
		Drops	54	48	58	77
		Net Growth	-26	-3	-22	-39
37	Montana	New Clubs	0	0	1	0
		Charter Members	0	0	20	0
		New Members	0	0	70	53
		Drops	0	0	81	58
		Net Growth	0	0	20	1
Total		New Clubs	2	1	1	0
		Charter Members	59	42	22	0
		New Members	615	669	411	216
		Drops	1237	1164	722	472
		Net Growth	-465	-354	-219	-211

December (Only) Results

MD	GMT Area	CA 1	Dec-18	Dec-19	Dec-20
6	Colorado	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	11	18	12
		Drops	105	64	51
		Net Growth	-87	-46	-37
17	Kansas	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	34	17	0
		Drops	134	78	0
		Net Growth	-93	-54	0
21	Arizona	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	16	0	0
		Drops	82	0	0
		Net Growth	-59	0	0
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	13	0	0
		Drops	14	0	0
		Net Growth	-1	0	0
38	Nebraska	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	7	9	6
		Drops	45	48	39
		Net Growth	-38	-31	-30
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	0
		Drops	12	0	0
		Net Growth	-12	0	0
15	Wyoming	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	4	3	1
		Drops	19	23	30
		Net Growth	-15	-20	-27
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	12	7
		Drops	0	10	10
		Net Growth	0	4	-3
Total		New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	85	59	26
		Drops	411	223	130
		Net Growth	-305	-147	-97

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
6	Colorado	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	64	51	31
		Drops	144	119	113
		Net Growth	-70	-64	-77
17	Kansas	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	103	68	0
		Drops	237	134	0
		Net Growth	-118	-54	0
21	Arizona	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	82	0	0
		Drops	141	0	0
		Net Growth	-38	0	0
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	27	0	0
		Drops	27	0	0
		Net Growth	1	0	0
38	Nebraska	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	44	23	40
		Drops	110	95	82
		Net Growth	-65	-64	-38
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	7	0	0
		Drops	63	0	0
		Net Growth	-53	0	0
15	Wyoming	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	39	26	11
		Drops	32	46	56
		Net Growth	7	-18	-43
37	Montana	New Clubs	0	1	0
		Charter Members	0	20	0
		New Members	0	39	36
		Drops	0	57	28
		Net Growth	0	8	11
Total		New Clubs	0	1	0
		Charter Members	1	21	0
		New Members	366	207	118
		Drops	754	451	279
		Net Growth	-336	-192	-147

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021
4	California	New Clubs	9	4	0	0
		Charter Members	283	152	0	0
		New Members	1081	1041	0	0
		Drops	2160	1658	0	0
		Net Growth	-582	-301	0	0
19	British Columbia Idaho Washington	New Clubs	2	1	0	0
		Charter Members	48	28	6	0
		New Members	284	207	257	0
		Drops	455	390	486	0
		Net Growth	-84	-93	-160	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	0	45	10
		Drops	0	0	48	51
		Net Growth	0	0	-1	-40
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	2	5	0	0
		New Members	160	141	140	83
		Drops	265	225	252	245
		Net Growth	-85	-46	-72	-112
39	Idaho Oregon	New Clubs	0	0	0	1
		Charter Members	1	0	2	24
		New Members	40	39	45	21
		Drops	91	106	108	97
		Net Growth	-42	-65	-57	-40
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	2	3	0	1
		New Members	136	137	0	97
		Drops	284	252	0	186
		Net Growth	-134	-100	0	-82
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	64	72	0	0
		Drops	152	97	0	0
		Net Growth	-72	-14	0	0
46	California Nevada	New Clubs	1	1	0	0
		Charter Members	25	22	0	0
		New Members	56	87	0	0
		Drops	170	105	0	0
		Net Growth	-77	18	0	0
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	71	68	0	0
		Drops	77	78	0	0
		Net Growth	-2	1	0	0
Total		New Clubs	12	6	0	1
		Charter Members	362	210	9	25
		New Members	1892	1792	487	211
		Drops	3654	2911	894	579
		Net Growth	-1078	-600	-290	-274

December (Only) Results

MD	GMT Area	CA 1	Dec-18	Dec-19	Dec-20
4	California	New Clubs	0	0	0
		Charter Members	6	0	0
		New Members	125	0	0
		Drops	587	0	0
		Net Growth	-439	0	0
19	British Columbia Idaho Washington	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	23	43	0
		Drops	120	131	0
		Net Growth	-90	-82	0
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	7	1
		Drops	0	13	16
		Net Growth	0	-6	-15
36	California Oregon	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	17	22	16
		Drops	76	86	57
		Net Growth	-57	-62	-34
39	Idaho Oregon	New Clubs	0	0	1
		Charter Members	0	0	24
		New Members	6	5	8
		Drops	35	54	57
		Net Growth	-29	-48	-20
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	28	0	14
		Drops	57	0	55
		Net Growth	-26	0	-41
50	Hawaii	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	-2	0	0
		Drops	10	0	0
		Net Growth	-15	0	0
46	California Nevada	New Clubs	1	0	0
		Charter Members	20	0	0
		New Members	16	0	0
		Drops	26	0	0
		Net Growth	12	0	0
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	15	0	0
		Drops	14	0	0
		Net Growth	1	0	0
Total		New Clubs	1	0	1
		Charter Members	27	0	24
		New Members	228	77	39
		Drops	925	284	185
		Net Growth	-643	-198	-110

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
4	California	New Clubs	2	0	0
		Charter Members	86	0	0
		New Members	488	0	0
		Drops	991	0	0
		Net Growth	-364	0	0
19	British Columbia Idaho Washington	New Clubs	0	0	0
		Charter Members	2	2	0
		New Members	81	143	0
		Drops	213	278	0
		Net Growth	-109	-105	0
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	23	1
		Drops	0	28	31
		Net Growth	0	-5	-30
36	California Oregon	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	83	68	45
		Drops	148	134	128
		Net Growth	-51	-64	-66
39	Idaho Oregon	New Clubs	0	0	1
		Charter Members	0	0	24
		New Members	13	16	13
		Drops	52	63	72
		Net Growth	-37	-46	-27
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	67	0	65
		Drops	123	0	130
		Net Growth	-49	0	-62
50	Hawaii	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	27	0	0
		Drops	42	0	0
		Net Growth	-12	0	0
46	California Nevada	New Clubs	1	0	0
		Charter Members	20	0	0
		New Members	50	0	0
		Drops	55	0	0
		Net Growth	19	0	0
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	37	0	0
		Drops	31	0	0
		Net Growth	10	0	0

		2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
Total	New Clubs	3	0	1
	Charter Members	111	2	24
	New Members	846	250	124
	Drops	1655	503	361
	Net Growth	-593	-220	-185

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
11	Michigan	New Clubs	1	1
		Charter Members	33	29
		New Members	321	301
		Drops	577	550
		Net Growth	-173	-181
13	Ohio	New Clubs	1	3
		Charter Members	33	85
		New Members	318	212
		Drops	526	625
		Net Growth	-142	-276
25	Indiana	New Clubs	0	1
		Charter Members	0	34
		New Members	326	221
		Drops	429	538
		Net Growth	-62	-234
Total		New Clubs	2	5
		Charter Members	66	148
		New Members	965	734
		Drops	1532	1713
		Net Growth	-377	-691

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20
11	Michigan	New Clubs	0	0
		Charter Members	6	3
		New Members	41	74
		Drops	204	184
		Net Growth	-152	-94
13	Ohio	New Clubs	0	1
		Charter Members	1	27
		New Members	57	42
		Drops	100	153
		Net Growth	-39	-65
25	Indiana	New Clubs	0	0
		Charter Members	0	0
		New Members	43	39
		Drops	131	197
		Net Growth	-84	-141
Total		New Clubs	0	1
		Charter Members	7	30
		New Members	141	155
		Drops	435	534
		Net Growth	-275	-300

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr
11	Michigan	New Clubs	1	1
		Charter Members	31	26
		New Members	175	185
		Drops	334	336
		Net Growth	-108	-104
13	Ohio	New Clubs	0	3
		Charter Members	9	82
		New Members	160	114
		Drops	297	423
		Net Growth	-118	-192
25	Indiana	New Clubs	0	0
		Charter Members	0	2
		New Members	168	111
		Drops	247	317
		Net Growth	-66	-178
Total		New Clubs	1	4
		Charter Members	40	110
		New Members	503	410
		Drops	878	1076
		Net Growth	-292	-474

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
7	Arkansas	New Clubs	0	0
		Charter Members	32	0
		New Members	136	53
		Drops	206	160
		Net Growth	-24	-96
9	Iowa	New Clubs	0	0
		Charter Members	2	1
		New Members	253	178
		Drops	400	393
		Net Growth	-124	-185
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	159
		Drops	0	238
		Net Growth	0	-67
26	Missouri	New Clubs	0	0
		Charter Members	0	0
		New Members	270	190
		Drops	493	371
		Net Growth	-195	-155
Total		New Clubs	0	0
		Charter Members	34	1
		New Members	659	580
		Drops	1099	1162
		Net Growth	-343	-503

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20
7	Arkansas	New Clubs	0	0
		Charter Members	0	0
		New Members	15	10
		Drops	48	56
		Net Growth	-31	-46
9	Iowa	New Clubs	0	0
		Charter Members	0	0
		New Members	33	26
		Drops	88	81
		Net Growth	-53	-50
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	33
		Drops	0	98
		Net Growth	0	-64
26	Missouri	New Clubs	0	0
		Charter Members	0	0
		New Members	30	20
		Drops	161	127
		Net Growth	-129	-100
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	78	89
		Drops	297	362
		Net Growth	-213	-260

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr
7	Arkansas	New Clubs	0	0
		Charter Members	0	0
		New Members	68	23
		Drops	105	91
		Net Growth	-34	-67
9	Iowa	New Clubs	0	0
		Charter Members	0	0
		New Members	145	74
		Drops	249	208
		Net Growth	-98	-123
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	86
		Drops	0	144
		Net Growth	0	-52
26	Missouri	New Clubs	0	0
		Charter Members	0	0
		New Members	97	70
		Drops	283	213
		Net Growth	-178	-133
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	310	253
		Drops	637	656
		Net Growth	-310	-375

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
23	Connecticut	New Clubs	1	0
		Charter Members	31	9
		New Members	151	118
		Drops	254	258
		Net Growth	-62	-108
33	Massachusetts	New Clubs	1	1
		Charter Members	23	27
		New Members	232	107
		Drops	325	355
		Net Growth	-45	-171
44	New Hampshire	New Clubs	0	0
		Charter Members	1	3
		New Members	76	86
		Drops	142	134
		Net Growth	-53	-36
42	Rhode Island	New Clubs	0	0
		Charter Members	1	3
		New Members	42	26
		Drops	50	30
		Net Growth	-2	1
45	New York Vermont	New Clubs	0	0
		Charter Members	2	0
		New Members	41	26
		Drops	57	50
		Net Growth	-4	-14
41	Maine	New Clubs	1	0
		Charter Members	24	2
		New Members	61	30
		Drops	95	118
		Net Growth	-3	-76
Total		New Clubs	3	1
		Charter Members	82	44
		New Members	603	393
		Drops	923	945
		Net Growth	-169	-404

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20
23	Connecticut	New Clubs	0	0
		Charter Members	7	1
		New Members	23	25
		Drops	67	85
		Net Growth	-37	-57
33	Massachusetts	New Clubs	0	0
		Charter Members	0	0
		New Members	29	18
		Drops	102	56
		Net Growth	-70	-36
44	New Hampshire	New Clubs	0	0
		Charter Members	0	0
		New Members	8	24
		Drops	37	31
		Net Growth	-28	-5
42	Rhode Island	New Clubs	0	0
		Charter Members	0	0
		New Members	5	7
		Drops	33	8
		Net Growth	-27	-1
45	New York Vermont	New Clubs	0	0
		Charter Members	0	0
		New Members	4	2
		Drops	9	8
		Net Growth	-5	-6
41	Maine	New Clubs	0	0
		Charter Members	0	2
		New Members	7	5
		Drops	13	49
		Net Growth	-6	-42
Total		New Clubs	0	0
		Charter Members	7	3
		New Members	76	81
		Drops	261	237
		Net Growth	-173	-147

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr
23	Connecticut	New Clubs	1	0
		Charter Members	30	2
		New Members	81	76
		Drops	146	138
		Net Growth	-30	-54
33	Massachusetts	New Clubs	1	0
		Charter Members	21	2
		New Members	153	58
		Drops	191	172
		Net Growth	-11	-86
44	New Hampshire	New Clubs	0	0
		Charter Members	0	3
		New Members	40	54
		Drops	83	69
		Net Growth	-40	-8
42	Rhode Island	New Clubs	0	0
		Charter Members	1	0
		New Members	26	17
		Drops	41	13
		Net Growth	-13	5
45	New York Vermont	New Clubs	0	0
		Charter Members	2	0
		New Members	20	12
		Drops	44	13
		Net Growth	-21	-1
41	Maine	New Clubs	1	0
		Charter Members	24	2
		New Members	34	22
		Drops	49	67
		Net Growth	12	-40
Total		New Clubs	3	0
		Charter Members	78	9
		New Members	354	239
		Drops	554	472
		Net Growth	-103	-184

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
51	Puerto Rico U S Virgin Islands	New Clubs	1	0
		Charter Members	35	13
		New Members	121	107
		Drops	323	221
		Net Growth	-161	-94
60	Various	New Clubs	0	0
		Charter Members	0	1
		New Members	98	178
		Drops	134	94
		Net Growth	-23	104
Total		New Clubs	1	0
		Charter Members	35	14
		New Members	219	285
		Drops	457	315
		Net Growth	-184	10

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20
51	Puerto Rico U S Virgin Islands	New Clubs	0	0
		Charter Members	2	1
		New Members	26	58
		Drops	127	75
		Net Growth	-98	-13
60	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	22	61
		Drops	49	34
		Net Growth	-24	32
Total		New Clubs	0	0
		Charter Members	2	1
		New Members	48	119
		Drops	176	109
		Net Growth	-122	19

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	0	0
		Charter Members	3	9
		New Members	93	92
		Drops	197	141
		Net Growth	-100	-37
60	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	57	136
		Drops	78	63
		Net Growth	-14	79
Total		New Clubs	0	0
		Charter Members	3	9
		New Members	150	228
		Drops	275	204
		Net Growth	-114	42

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
18	Georgia	New Clubs	0	4
		Charter Members	0	101
		New Members	185	177
		Drops	220	289
		Net Growth	-24	2
31	North Carolina	New Clubs	0	1
		Charter Members	25	31
		New Members	186	130
		Drops	357	310
		Net Growth	-97	-123
32	South Carolina	New Clubs	0	1
		Charter Members	1	29
		New Members	100	108
		Drops	247	223
		Net Growth	-131	-68
35	Aruba Bahamas Florida	New Clubs	0	3
		Charter Members	16	93
		New Members	286	376
		Drops	566	434
		Net Growth	-125	101
Total		New Clubs	0	9
		Charter Members	42	254
		New Members	757	791
		Drops	1390	1256
		Net Growth	-377	-88

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20
18	Georgia	New Clubs	0	3
		Charter Members	0	69
		New Members	21	39
		Drops	65	101
		Net Growth	-42	11
31	North Carolina	New Clubs	0	0
		Charter Members	0	1
		New Members	21	30
		Drops	118	86
		Net Growth	-83	-52
32	South Carolina	New Clubs	0	0
		Charter Members	0	0
		New Members	13	22
		Drops	87	53
		Net Growth	-71	-29
35	Aruba Bahamas Florida	New Clubs	0	2
		Charter Members	0	64
		New Members	44	112
		Drops	188	187
		Net Growth	-127	0
Total		New Clubs	0	5
		Charter Members	0	134
		New Members	99	203
		Drops	458	427
		Net Growth	-323	-70

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr
18	Georgia	New Clubs	0	4
		Charter Members	0	98
		New Members	108	99
		Drops	129	176
		Net Growth	-19	28
31	North Carolina	New Clubs	0	1
		Charter Members	14	30
		New Members	80	62
		Drops	215	161
		Net Growth	-89	-62
32	South Carolina	New Clubs	0	0
		Charter Members	0	5
		New Members	41	73
		Drops	132	116
		Net Growth	-84	-33
35	Aruba Bahamas Florida	New Clubs	0	2
		Charter Members	3	68
		New Members	147	183
		Drops	291	260
		Net Growth	-98	22
Total		New Clubs	0	7
		Charter Members	17	201
		New Members	376	417
		Drops	767	713
		Net Growth	-290	-45

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
12	Tennessee	New Clubs	0	1
		Charter Members	7	27
		New Members	168	200
		Drops	324	265
		Net Growth	-110	-20
30	Mississippi	New Clubs	0	0
		Charter Members	0	1
		New Members	83	57
		Drops	186	109
		Net Growth	-89	-45
34	Alabama	New Clubs	0	2
		Charter Members	8	56
		New Members	125	145
		Drops	223	213
		Net Growth	-79	1
43	Kentucky	New Clubs	0	0
		Charter Members	0	0
		New Members	126	89
		Drops	242	208
		Net Growth	-102	-109
Total		New Clubs	0	3
		Charter Members	15	84
		New Members	502	491
		Drops	975	795
		Net Growth	-380	-173

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20
12	Tennessee	New Clubs	0	0
		Charter Members	0	0
		New Members	7	65
		Drops	78	75
		Net Growth	-70	-8
30	Mississippi	New Clubs	0	0
		Charter Members	0	0
		New Members	4	9
		Drops	99	35
		Net Growth	-94	-25
34	Alabama	New Clubs	0	1
		Charter Members	0	23
		New Members	11	43
		Drops	78	57
		Net Growth	-67	12
43	Kentucky	New Clubs	0	0
		Charter Members	0	0
		New Members	19	24
		Drops	87	74
		Net Growth	-67	-48
Total		New Clubs	0	1
		Charter Members	0	23
		New Members	41	141
		Drops	342	241
		Net Growth	-298	-69

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr
12	Tennessee	New Clubs	0	0
		Charter Members	0	0
		New Members	50	136
		Drops	133	143
		Net Growth	-71	3
30	Mississippi	New Clubs	0	0
		Charter Members	0	0
		New Members	24	29
		Drops	151	63
		Net Growth	-114	-32
34	Alabama	New Clubs	0	1
		Charter Members	0	28
		New Members	57	110
		Drops	142	122
		Net Growth	-83	22
43	Kentucky	New Clubs	0	0
		Charter Members	0	0
		New Members	58	52
		Drops	142	131
		Net Growth	-75	-74
Total		New Clubs	0	1
		Charter Members	0	28
		New Members	189	327
		Drops	568	459
		Net Growth	-343	-81

